



Phi Beta Sigma Fraternity, Inc.

Epsilon Iota Chapter
P.O. Box 7881
Bloomington, IN 47408
Phone: (812) 320-9110
Fax: (812) 339-2616
Email: pbsei@indiana.edu

The 24th Annual Phi Beta Sigma Indiana Statewide Stepdown Competition is approaching and will be held on February 9, 2008 at the Indiana University Auditorium at 1211 E 7th street in Bloomington, Indiana. This event has been hosted by other Indiana Chapters of Phi Beta Sigma Fraternity located at different schools throughout the state. We the brothers of the Epsilon Iota chapter have the pleasure of hosting this competition for the first time.

The Indiana Statewide Stepdown is a great diversity event that showcases the African American Greek letter organizations, not only for the Indiana University campus but also the Bloomington community. We are expecting to exceed last year's attendance by selling out the 3,000 seat auditorium. More importantly we want to provide great entertainment that the whole family can enjoy.

There are a great number of expenses that need to be taken to make this year's show successful. For this year's show we have prepared a sponsorship packet for any individuals or organization that may be interested in making any donations to the Epsilon Iota Chapter to help us successfully host this year's show. There are different levels of advertising that will be provided for you depending on the amount of money that you wish to donate.

The following are expenses for the show:

<u>ITEMS</u>	<u>COST</u>
Auditorium	\$6,000
Prizes/Trophies	\$3,650
Host/Comedian	\$4,000
Security	\$1,400
Printing	\$1,000
Disc Jockey	\$950
Mailing	\$150
Dance Venues	\$3,400
<u>TOTAL</u>	<u>\$20,550</u>

(Some prices may vary)

If there is any possible way that you can assist us in making this year's show better than the previous years, we would greatly appreciate it. For any additional information you may contact Jeffrey London at (812) 320-9110 or via email pbsei@indiana.edu.

Humbly,

The Men of Phi Beta Sigma Fraternity, Inc. Epsilon Iota Chapter.

Phi Beta Sigma Fraternity, Inc. is a not for profit organization

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PLEASE CHECK THE PACKET OF YOUR CHOICE

Platinum Packet-\$5,000 ONLY ONE AVAILABLE []

Banner Displayed	Special Recognition at the Show
50 Free Tickets	Name and Logo on Posters
Full Page Ad in Program	Name and Logo on Program
	Official Statewide Sponsor

Packet A - \$1,500 ONLY TWO AVAILABLE []

Banner Displayed	Special Recognition at the Show
20 Free Tickets	Name and Logo on Posters
Full Page Ad in Program	Name and Logo on Program

Packet B - \$1,000 ONLY THREE AVAILABLE []

Banner in Displayed	Special Recognition at the Show
10 Free Tickets	Name and Logo on Posters
½ Page Ad in Program	Name and Logo on Program

Packet C - \$500 []

Banner Displayed	Name and Logo on Posters
Name and Logo on Program	5 Free Tickets

Packet D - \$250 []

Name and Logo on Program
5 Free Tickets

Packet E - \$100 []

Name in Program
2 Free Tickets

Packet F - \$50 []

Name in Program

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ΦΒΣ

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Please make and send all checks or money orders to Phi Beta Sigma Fraternity, Inc. Epsilon Iota Chapter, P.O. Box 7881, Bloomington, IN 47408, by January 8, 2008. Please include a copy of your organizations logo with your contribution. For more information please call 812-320-9110 or e-mail at pbsei@indiana.edu

Organization's Name

Address

Phone

E-Mail

Packet Selected

Organization's Representative

The Epsilon Iota Chapter of Phi Beta Sigma Fraternity, Inc. would like to thank you for making your contribution to the Phi Beta Sigma Indiana Statewide Stepdown Competition. We hope that our efforts together make this year's show spectacular.

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